Valley View Golf Club, Inc

Meeting of Board of Directors

June 16, 2021

Meeting Minutes

May 19, 2021

President John Goldman called the meeting to order at 7:03

Attendees:

Board:

John Goldman Chris Gardner Tony Romeo Steve Gutman Bill Corrie Steve Fugit

Matt Juliot Karyln Arnold Ryan McLeland Frank Miller

Absent: RJ Windler Will Dierking Dan Muscatello

Staff:

Kelly Robbeloth Carol Graham Zach Johnson (absent)

All absent were excused

Past Minutes: The minutes from the April Board were reviewed and approved.

Treasurer's Report: Will Dierking absent but sent for John Goldman to read

April 2021 Financial Report -

- Cash is up vs prior year mainly due to a better than expected March. We are approximately \$37K above 2020 thru 4.30.21.
- Revenue vs Budget is unfavorable approx. (\$5K) YTD -
 - Membership Dues (\$31K) April was not a great month for memberships but Carol mentioned that we had 8K coming early May so that may be part of it.
 - o Pro Shop \$28K Green Fees were very strong again in April vs Budget.
 - Clubhouse \$2K April was a good month and has allowed us to be favorable for the year.

• Net Income – (\$8K) loss for April 2021 – unfavorable variance to budget \$9K. YTD we are \$19K favorable to Budget as well. It will be crucial to see a strong 2nd qtr. as most of the Pre-COVID results were used for the 2021 Budget in the 2nd half of the year.

Business Manager Report: Carol Graham presented

The names of new potential member was read aloud and were voted on and approved by the Board.

MEMBER TOTALS	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>April</u>	May	<u>June</u>	<u>Variance</u>
FAMILY W CART	5	4	4	4	5		1
FAMILY, CHILD <18	8	8	8	8	8		0
INDIVIDUAL	152	152	151	155	154		-1
INDIVIDUAL W CART	42	44	48	48	48		0
SENIOR	80	79	78	77	78		1
SENIOR WITH CART	16	14	14	14	14		0
CORPORATE	1	1	1	1	1		0
JUNIOR	22	22	21	19	18		-1
OUT OF TOWN YOUNG	6	6	6	6	6		0
PROFESSIONAL	8	8	8	8	8		0
YOUNG ADULT	8	8	8	8	8		0
LIFETIME	4	4	4	4	4		0
LIFETIME FAMILY HONORARY	2	2	2	2	1		0
LIFETIME	2	2	2	2	2		0
TOTAL	356	354	355	356	355		0

Greens Report: Kelly Robbeloth presented.

- Greens are healing and responding well to the aerification
- #1 Senior tee box will be built after some budgeted irrigation work

Clubhouse Report: Carol Graham presented:

- Music on the patio is set to start
- The Friday night scramble is being re-formatted to entice more play
- Serve Safe certification will be completed by Steve Fugit

Pro Shop Report: Zach Johnson absent

• There were some cart pricing issues at the end of April. John will discuss with Zach to see if this has been resolved

	Member Rounds	Carts	Guest Rounds	Carts	Total Rounds	Carts
Previous Month	1459		2061		3520	3015
Year to Date	4702		5060		9762	8430
Prev Year	5052		3414		8466	not available

Maintenance Report: RJ Windler presented:

• Flooring issue in lounge is due to the pipes below lounge and not the product

Tournaments: Steve Gutman presented:

• Handicap Open is this weekend

Marketing:

Val-Pak coupon will be circulated to homes in June

Old Business:

- ATM machine has been installed
- Suggestion Box has been ordered
- Bulletin Boards have been delivered and will be put in several areas throughout the clubhouse

New Business

- Valley View will be ordering new shirts for staff
- Suggestion Box needs to be placed at Valley View
- Bulletin Boards need to be ordered so all fliers can be placed upon

The Meeting was adjourned at 8:21